

THE EXPERTS YOU CAN TRUST

HIPAA • COMPLIANCE • SECURITY TRUSTMARK+ • BUSINESS CONTINUITY

Rose Ketchum • 888-997-3635 x 202 • rose@semelconsulting.com • www.semelconsulting.com

Leverage Our Expertise to Protect Your Company & Increase Sales

HIPAA/COMPLIANCE FOR MSP's	HIPAA FOR CLOUD SERVICES/DATA CENTERS	COMPTIA SECURITY TRUSTMARK+	BUSINESS CONTINUITY PLANNING
<p>HIPAA & PROFIT MASTERCLASS Everything an MSP needs to become compliant & make money with health IT. 6 hours of classes, policies & procedures, checklists, agreements, templates, & guidance.</p> <p>HIPAA COMPLIANCE ASSESSMENT On-site training and compliance assessment. Includes HIPAA Risk Analysis, policies & procedures, checklists, & guidance.</p> <p>HIPAA REFERRAL PROGRAM We pay referral fees for HIPAA projects, and don't compete with you for IT products & services.</p>	<p>HIPAA COMPLIANCE We work with cloud services, online backup vendors, and data centers to help you implement full HIPAA compliance programs – a must-do if you are signing Business Associate Agreements.</p> <p>OTHER REGULATIONS & RISKS We advise our clients on state laws, insurance requirements, and lawsuit prevention, so you can protect your clients, reputation, and career.</p> <p>PRODUCT DEVELOPMENT We can help you HIPAA-fy your solutions to create new products.</p>	<p>TRUSTMARK & PROFIT MASTERCLASS, TEMPLATES, & PERSONALIZED CONSULTING</p> <p>Mike Semel was on the development team for the original CompTIA Security Trustmark, and was an advisor for the new Security Trustmark Plus. He has earned the Trustmark for 3 of his own companies, and coached over 25 companies to earn it.</p> <p>You get over 15 hours of training, approved templates to speed the application process, and personal consulting with Mike Semel.</p>	<p>PLANNING, EXERCISES</p> <p>We work with our clients to develop effective Business Continuity plans that go far beyond your technology.</p> <p>Our client list includes a \$ 4 billion credit union; international accounting practice; health clinics; hospitals; and IT companies. We have helped hundreds of MSP's create plans to protect their businesses.</p> <p>Our plans have helped our clients survive the Joplin tornado, SuperStorm Sandy, and many disruptions you never heard about.</p>

SPEAKING, WRITING, CLASSES, WEBINARS



Mike Semel is an IT and healthcare industry expert thought leader, speaker, blogger, writer, and presenter. Contact us to discuss your event, publication, and marketing needs.

"Mike was hired to help educate our community of IT providers on both compliance and security issues surrounding HIPAA. Beyond the working knowledge that Mike has obtained over the years, his ability to connect to our audience by wrapping his unique personality and humor into the conversation made it all work that much more."

Jerry Koutavas, President, ASCII Group

"Thank you so much for the wonderful presentation! I was so glad you got to see a rocket launched."

NASA Conference Manager, Kennedy Space Center



ABOUT US

Mike Semel is a veteran CompTIA member who has helped hundreds of MSPs, cloud services, and their end users protect their businesses with HIPAA compliance, cyber security, and Business Continuity planning. He is a noted thought leader, speaker, blogger, and best-selling author. Mike has owned or managed technology companies, served as Chief Information Officer (CIO) for a hospital and a K-12 school district; and managed operations at an online backup company. Mike chaired CompTIA's IT Security Community, currently serves on the Security Executive Council, and is an active member of the FBI's Infragard program. Mike has authored HIPAA training courses, and has had numerous articles published in magazines and on websites. In 2017 he became a best-selling author.



TESTIMONIALS

"I appreciate your very comprehensive approach to helping me earn the Security Trustmark. I'm confident that without your guidance, materials, and coaching sessions, I would not have succeeded. I found the planning documents and templates very valuable and can't imagine trying to pursue the Trustmark without those tools. Thanks for helping make it happen for us!"

Jeff Dettloff, Providence Consulting, Lansing, MI

"RapidFire Tools was honored and thrilled to be picked by CRN (Computer Reseller News) as the #1 Coolest Managed Services Offering of 2014 for our HIPAA Compliance Module. The truth is that we could not have developed the software without the input, guidance and expertise of Semel Consulting."

Michael Mittel, President, RapidFire Tools, Inc.

"I am amazed at how fast Semel Consulting was able to help us build a HIPAA compliance program. Because Mike was an MSP, he was able to take the confusing HIPAA requirements and directly connect them with the specific products and services we offer." Shawn Ruhl, vTech io



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